

# good **business** sense



*Junko Kojima of Sumitomo Life Insurance (center) and Toshiyuki Hayashi of KDDI (right of Junko) with their employees at the Toebben Executive Center in Crescent Springs, KY*

**W**hen Junko Kojima of Sumitomo Life Insurance was searching for a mid-west office location she wanted to be central to her Kentucky, Indiana and Ohio territory. She also hoped to find a new office near a major airport and not too far from her home in Cincinnati. One of her clients, Toshiyuki Hayashi of KDDI America, suggested the Toebben Executive Center off I-75 and Buttermilk Pike.

"KDDI had moved into the Toebben center in August of 2007," explains Junko. "They liked the easy access to the freeway, the professional look of the building, and the many nice stores and restaurants. We found we liked the same things."

Junko's Sumitomo staff moved in this past July and enjoyed working with the Toebben management to set up the office. And being on the same floor with KDDI has also been a plus. "It makes good business sense to be close to your customers," says Junko, "this was a wise move for all of us."

Could your company also benefit from being at a location like the Toebben Executive Center? Call Toebben today to discuss any of your commercial, retail, or industrial needs.

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