

A man with a beard and mustache, wearing a light blue button-down shirt and khaki pants, sits at a round wooden table. He is holding a yellow pencil and looking towards the camera. On the table are several stacks of furniture catalogs, a fan of wood samples, and a clipboard. In the background, there are wooden cabinets and a window showing a street scene with cars.

**making**  
*the right move*

*Mike McDonald finishes up a customer order at Handcrafted Amish Furniture in Toebben Companies' Mall Road Center.*

**S**ometimes bigger isn't always better, especially in today's economy. Mike McDonald, Store Manager for Handcrafted Amish Furniture of Florence, KY, found this out. Realizing that 80% of his business was based on custom orders, Mike moved from a 4000 square foot facility on Mall Road to a 1500 square foot one in Toebben Companies' Mall Road Center. He's still on a high traffic road in Northern Kentucky but without the high dollar overhead.

"Mall Road is the center of retailing in this area," says Mike, "and this location gives us good visibility without the really high rent."

Mike enjoys the money he's saving and also working with Toebben. Just like Handcrafted Amish Furniture is known for their solid wood craftsmanship, Toebben has had a similar reputation for quality for equally as long.

"You couldn't ask for a better partnership," says Mike, "it's definitely been the right move for us."

Is it time for your business to make the right move, too? Give Toebben a call today for your commercial, retail, or industrial project.

Call (859) 331-1560 for your leasing needs!

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